



Shannon Corporation 2000 - 2020: The 2nd 20 Years

By Bill Shannon.

Our second twenty years began in 2000 with the purchase of our 3000 square foot office condominium in a parklike setting on Route 20 in Sudbury Massachusetts. We were fortunate to find an architecturally unique office condominium with abundant glass, a thirty-five foot skylit atrium and lower level perfect for our samples, literature, and our direct mail program.

Our business has grown regularly over the years and has expanded to four Shannon Family Members in sales and our bookkeeper of forty years, Marsha Bourgeois.

Stability has been a hallmark of our company with Decoustics, Gordon, Mecho, Petrarch, and Tectum, each represented by Shannon Corporation for more than thirty-five years!

In the second twenty years, our business has evolved with the development of new commercial construction concepts and materials.

The introduction of "Rain Screen" Systems lead to the expansion of product lines germane to that growing systems approach. SMARTci Green Girt Exterior Framing Systems, Thermafiber Mineral Wool Insulation Systems, and Rain Screen panel systems including Petrarch and Eastern Architectural Products Fiber Cement Panel Systems have grown dramatically.

We continue to study the technology and products of the commercial construction industry. We want to be sure that, at Shannon, we are aware of all appropriate products and systems to give our design and construction clients confidence that they will always be exposed to the current approaches to design. Our projects include numerous airports, several hundred elementary, middle, and high schools, many university buildings, corporate headquarters, retail facilities, and transit projects in New England and throughout the United States

Above

Millbrook Park: The home for our office in Sudbury, Massachusetts..

"We want to be sure we are aware of all appropriate products and systems to give our clients confidence."

If the architect is in New England our team will work with them regardless of the project location. We are proud to say our sales currently exceed \$18,000,000 annually and continue to grow.

Profile

President: Bill Shannon
Number of Employees: 5
Location: Sudbury, Mass.
Yearly Sales: Exceeds 18 Million
Industry:
Commercial Building & Construction
Background:
Shannon is a consultant and independent manufacturers representative of specialty interior and exterior architectural products and systems.